

# **Elevate**

Addressing landlord/tenant split incentives



## **OUR MISSION**

We design and implement programs that reduce costs, protect people and the environment, and ensure the benefits of clean and efficient energy use reach those who need them most.

#### **About us**

Nonprofit founded in 2000

270+ employees

6 offices through the Midwest and West Coast

Design, develop, and implement programs to improve affordable housing with an emphasis on health, efficiency, electrification, and clean energy and providing job opportunities for BIPOC contractors

Work closely with Federal agencies, state and local governments, community-based organizations, utility programs, and philanthropy



2023 Elevate 3

#### **Split Incentive Barriers**

Site Control

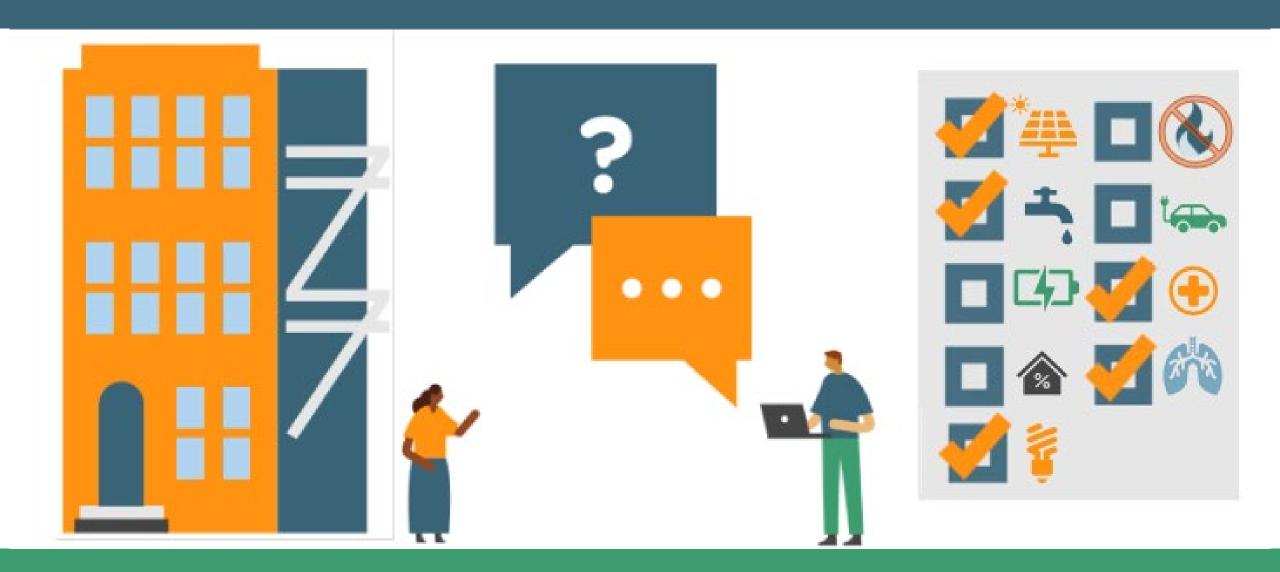
Return on Investment

Stewardship Mindset

Perception of Risk

Green Gentrification Lack of Resources

### **One Stop Shop: Simplify**



2023 Elevate

### **One Stop Shop: Key Features**

**Single Point of Contact** 



**Financing** 



**Navigate Resources** 



**Quality Assurance** 



**Technical Assistance** 



**Resident Benefits** 



#### **Affordable Housing Retrofits: Optimizing Outcomes**

- Reduce Utility Burden
- Decarbonize Housing
- Improve Occupant Health
- Preserve Affordability



#### **Tools to Achieve Outcomes**

Provide a One Stop Shop

Tie Grants and Financing to Affordability Agreements

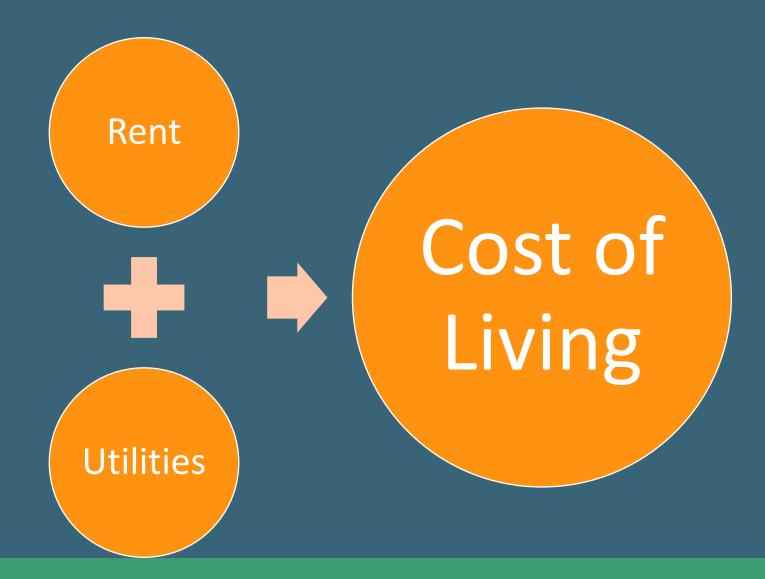
Focus on Local Landlords and Nonprofits

Use Local Policy to
Generate
Resources and
Force Action

Look at Models from Other Communities

Think Wholistically
About
Affordability

#### What does Affordability Really Mean?



### What does Affordability Really Mean?

